## 2018 Audi Q7 3.0 Premium Plus (Zip code: 94552) (Date: 5/08/2018)

	TrueCar	CarBargains
Base Invoice	N/A	\$52,452
Base MSRP	\$56,400	N/A
Freight Delivery Charge	\$975	\$975
Factory Installed Options	\$6,125	\$5,698
Total Dealer Fees	\$80	\$80
Advertising Fee	\$0	\$313
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$3,392	N/A
Discount off Invoice**	N/A	\$1,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$60,188	\$58,768
CarBargains Savings Compared to the TrueCar "TruePrice"		\$1,420
*TrueCar received pricing from dealers relative to MSRP. All options are priced at MSRP.		
**CarBargains received pricing from dealers relative to Invoice. All options are priced at Invoice.		