

2018 Toyota Highlander Hybrid Limited V6 AWD (Zip code: 10520) (Date: 6/28/2018)

	TrueCar	CarBargains
Base Invoice	N/A	\$41,414
Base MSRP	\$45,160	N/A
Freight Delivery Charge	\$995	\$1,045
Factory Installed Options	\$249	\$145
Total Dealer Fees	\$75	\$75
Advertising Fee	\$0	\$745
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$2,558	N/A
Discount off Invoice**	N/A	\$1,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$43,921	\$42,674
CarBargains Savings Compared to the TrueCar "TruePrice"		\$1,247
*TrueCar received pricing from dealers relative to MSRP. All options are priced at MSRP.		
**CarBargains received pricing from dealers relative to Invoice. All options are priced at Invoice.		