

2018 Honda Pilot EX AWD (Zip code: 02460) (Date: 8/3/2018)

	TrueCar	CarBargains
Base Invoice	N/A	\$32,208
Base MSRP	\$35,230	N/A
Freight Delivery Charge	\$995	\$995
Factory Installed Options	\$0	\$0
Dealer Accessory: Wheel Locks*	N/A	\$107
Total Dealer Fees	\$495	\$398
Advertising Fee	\$0	\$0
CarBargains Fee	N/A	\$250
Discount off MSRP**	\$2,698	N/A
Discount off Invoice***	N/A	\$1,500
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$34,022	\$32,458
CarBargains Savings Compared to the TrueCar "TruePrice"		\$1,564
CarBargains Savings Compared to the total MSRP		\$4,262
*The CarBargains bid has a mandatory dealer accessory. The TrueCar price does not include this accessory.		
**TrueCar received pricing from dealers relative to MSRP. All options are priced at MSRP.		
***CarBargains received pricing from dealers relative to Invoice. All options are priced at Invoice.		