

2018 Toyota RAV4 Hybrid Limited AWD (Zip code: 20906) (Date: 8/8/2018)

	TrueCar	CarBargains
Base Invoice	N/A	\$32,223
Base MSRP	\$34,030	N/A
Freight Delivery Charge	\$995	\$1,045
Factory Installed Options	\$654	\$434
Total Dealer Fees	\$300	\$640
Advertising Fee	\$0	\$657
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$1,135	N/A
Discount off Invoice**	N/A	\$2,650
Customer Rebate	\$3,000	\$3,000
TrueCar "TruePrice" vs CarBargains Price	\$31,844	\$29,599
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>		<b>\$2,245</b>
<b>CarBargains Savings Compared to the total MSRP including rebate</b>		<b>\$6,380</b>
*TrueCar received pricing from dealers relative to MSRP. All options are priced at MSRP.		
**CarBargains received pricing from dealers relative to Invoice. All options are priced at Invoice.		