

**2018 Toyota Highlander XLE V6 AWD (Zip code: 21224) (Date: 9/5/2018)**

	<b>TrueCar</b>	<b>CarBargains</b>
Base Invoice	N/A	\$37,051
Base MSRP	\$40,380	N/A
Freight Delivery Charge	\$995	\$1,045
Factory Installed Options	\$374	\$220
Total Dealer Fees	\$299	\$300
Advertising Fee	\$0	\$756
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$2,333	N/A
Discount off Invoice**	N/A	\$2,000
Customer Rebate	\$1,750	\$1,750
TrueCar "TruePrice" vs CarBargains Price	\$37,965	\$35,872
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>		<b>\$2,093</b>
<b>CarBargains Savings Compared to the total MSRP</b>		<b>\$6,176</b>
*TrueCar received pricing from dealers relative to MSRP. All options are priced at MSRP.		
**CarBargains received pricing from dealers relative to Invoice. All options are priced at Invoice.		