

2019 Chevrolet Traverse AWD Premier w/1LZ (Zip code: 94116) (Date: 9/13/2018)

	TrueCar	CarBargains
Base Invoice	N/A	\$45,886
Base MSRP	\$48,200	N/A
Freight Delivery Charge	\$995	\$995
Factory Installed Options	\$1,845	\$1,679
Total Dealer Fees	\$85	\$85
Advertising Fee	\$0	\$1,245
Discount off MSRP*	\$2,229	N/A
Discount off Invoice**	N/A	\$1,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price, not including CarBargains fee	\$48,896	\$48,890
CarBargains Savings Compared to the TrueCar "TruePrice", without the CarBargains Fee	N/A	\$6
CarBargains Fee	N/A	\$250
TrueCar "TruePrice" vs CarBargains Price plus CarBargains Fee	\$48,896	\$49,140
Refund if Customer Requests and Gets Full Refund of CarBargains Fee because customer can document that customer independently bought car for less than CarBargains Price plus CarBargains Fee	N/A	\$250
TrueCar "TruePrice" vs CarBargains Price without Fee	\$48,896	\$48,890
CarBargains Savings (after fee refund) Compared to the TrueCar "TruePrice"	N/A	\$6
CarBargains Savings Compared to the Total MSRP		\$2,235
*TrueCar received pricing from dealers relative to MSRP. All options are priced at MSRP.		
**CarBargains received pricing from dealers relative to Invoice. All options are priced at Invoice.		