

2019 Toyota Highlander XLE V6 AWD (Zip Code 20169) (11/8/18)

	TrueCar	CarBargains Bidders
Base Invoice	N/A	\$37,141
Base MSRP	\$40,680	N/A
Freight Delivery Charge	\$1,045	\$1,045
Factory Installed Options	\$408	\$293
Total Dealer Fees	\$699	\$300
Advertising Fee	\$0	\$758
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$2,753	N/A
Discount off Invoice**	N/A	\$1,480
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs Price CarBargains Experts Got	\$40,079	\$38,307
CarBargains Savings Compared to the TrueCar "TruePrice"		\$1,772
*TrueCar received pricing from dealers relative to MSRP.		
**CarBargains received pricing from dealers relative to Invoice.		