

2018 Toyota RAV4 Hybrid Limited AWD (Zip Code 20016) (11/15/18)

	TrueCar	CarBargains Bidders
Base Invoice	N/A	\$32,223
Base MSRP	\$34,030	N/A
Freight Delivery Charge	\$995	\$1,045
Factory Installed Options	\$608	\$210
Total Dealer Fees	\$749	\$300
Advertising Fee	\$0	\$657
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$1,109	N/A
Discount off Invoice**	N/A	\$1,500
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs Price CarBargains Experts Got	\$35,273	\$33,185
CarBargains Savings Compared to the TrueCar "TruePrice"		\$2,088
*TrueCar received pricing from dealers relative to invoice.		
**CarBargains received pricing from dealers relative to Invoice.		