

2019 Honda Odyssey Elite Auto (Zip Code 22207) (11/29/18)

	TrueCar	CarBargains Bidders
Base Invoice	N/A	\$42,916
Base MSRP	\$46,970	N/A
Freight Delivery Charge	\$995	\$995
Factory Installed Options	\$0	\$0
Total Dealer Fees	\$799	\$299
Dealer Accessory*: Wheel Locks	N/A	\$0
Dealer Accessory*: Splash Guards	N/A	\$0
Dealer Accessory*: Color Door Edge Guards	N/A	\$0
Dealer Accessory*: Pin Striping	N/A	\$0
Advertising Fee	\$0	\$0
CarBargains Fee	N/A	\$250
Discount off MSRP**	\$2,250	N/A
Discount off Invoice***	N/A	\$1,500
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs Price CarBargains Experts Got	\$46,514	\$42,960
CarBargains Savings Compared to the TrueCar "TruePrice"		\$3,554
*CarBargains bid for this dealership has dealer accessories that the customer gets for free whereas the TrueCar dealer's price does not include these dealer accessories		
**TrueCar received pricing from dealers relative to invoice.		
***CarBargains received pricing from dealers relative to Invoice.		