

2019 Toyota Highlander Limited V6 AWD (Zip Code 22041) (12/6/18)

	TrueCar	CarBargains Bidders
Base Invoice	N/A	\$40,071
Base MSRP	\$43,890	N/A
Freight Delivery Charge	\$1,045	\$1,045
Factory Installed Options	\$318	\$194
Total Dealer Fees	\$689	\$300
Advertising Fee	\$0	\$817
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$2,156	N/A
Discount off Invoice**	N/A	\$2,000
Customer Rebate	\$1,250	\$1,250
TrueCar "TruePrice" vs Price CarBargains Experts Got	\$42,536	\$39,427
CarBargains Savings Compared to the TrueCar "TruePrice"		\$3,109
*TrueCar received pricing from dealers relative to MSRP.		
*CarBargains received pricing from dealers relative to Invoice.		