

2019 Honda CR-V EX-L AWD (Zip Code 20171) (1/3/2019)

	TrueCar	CarBargains Bidders
Base Invoice	N/A	\$29,235
Base MSRP	\$31,150	N/A
Freight Delivery Charge	\$995	\$995
Factory Installed Options	\$0	\$0
Total Dealer Fees	\$699	\$299
Dealer Accessory*: Wheel Locks	N/A	\$0
Dealer Accessory*: Splash Guards	N/A	\$0
Dealer Accessory*: Color Door Edge Guards	N/A	\$0
Dealer Accessory*: Pin Striping	N/A	\$0
Advertising Fee	\$0	\$0
CarBargains Fee	N/A	\$250
Markup from MSRP**	\$1,816	N/A
Discount off Invoice***	N/A	\$1,100
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs Price CarBargains Experts Got	\$31,028	\$29,679
CarBargains Savings Compared to the TrueCar "TruePrice"		\$1,349
*CarBargains bid for this dealership has dealer accessories that the customer gets for free whereas the TrueCar dealer's price does not include these dealer accessories.		
*TrueCar received pricing from dealers relative to MSRP.		
**CarBargains received pricing from dealers relative to Invoice.		