

2019 Honda Ridgeline RTL-E AWD (Zip Code 76201) (1/3/2019)

	TrueCar	CarBargains Bidders
Base Invoice	N/A	\$33,120
Base MSRP	\$36,230	N/A
Freight Delivery Charge	\$995	\$995
Factory Installed Options	\$0	\$0
Total Dealer Fees	\$150	\$150
Dealer Accessory*: Wheel Locks	N/A	\$0
Dealer Accessory*: Splash Guards	N/A	\$0
Dealer Accessory*: Cargo Tray	N/A	\$0
Dealer Accessory*: Pin Striping	N/A	\$0
Dealer Accessory*: Nitrogen-Filled Tires	N/A	\$0
Dealer Accessory*: Window Tinting	N/A	\$0
Advertising Fee	\$0	\$100
CarBargains Fee	N/A	\$250
Markup from MSRP**	\$2,910	N/A
Discount off Invoice***	N/A	\$2,317
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs Price CarBargains Experts Got	\$34,465	\$32,298
CarBargains Savings Compared to the TrueCar "TruePrice"		\$2,167
*CarBargains bid for this dealership has dealer accessories that the customer gets for free whereas the TrueCar dealer's price does not include these dealer accessories		
**TrueCar received pricing from dealers relative to MSRP.		
***CarBargains received pricing from dealers relative to Invoice.		