

2019 Toyota Highlander XLE V6 AWD (Zip Code 20878) (1/9/2019)

	TrueCar	CarBargains Bidders
Base Invoice	N/A	\$37,141
Base MSRP	\$40,680	N/A
Freight Delivery Charge	\$1,045	\$1,045
Factory Installed Options	\$349	\$215
Total Dealer Fees	\$300	\$689
Advertising Fee	\$0	\$758
CarBargains Fee	N/A	\$250
Discount from MSRP*	\$1,987	N/A
Discount off Invoice**	N/A	\$2,500
Customer Rebate	\$2,000	\$2,000
TrueCar "TruePrice" vs Price CarBargains Experts Got	\$38,387	\$35,598
CarBargains Savings Compared to the TrueCar "TruePrice"		\$2,789
*TrueCar received pricing from dealers relative to MSRP.		
**CarBargains received pricing from dealers relative to Invoice.		