

2019 Toyota RAV4 XLE Premium AWD (Zip Code 22205) (2/5/2019)

	TrueCar	CarBargains Bidders
Base Invoice	N/A	\$28,894
Base MSRP	\$30,900	N/A
Freight Delivery Charge	\$1,045	\$1,095
Factory Installed Options	\$1,394	\$1,122
Total Dealer Fees	\$689	\$749
Advertising Fee	\$0	\$589
CarBargains Fee	N/A	\$250
Discount from MSRP*	\$1,506	N/A
Discount off Invoice**	N/A	\$2,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs Price CarBargains Experts Got	\$32,522	\$30,699
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>	<b>\$1,823</b>	
<p style="text-align: center;">**TrueCar received pricing from dealers relative to MSRP.                      ***CarBargains received pricing from dealers relative to Invoice.</p>		