

2019 Honda Civic Hatchback EX CVT
 Zip Code: 94939 (3/4/2019)

| | TrueCar | CarBargains |
|---|----------|----------------|
| Base Invoice | N/A | \$22,063 |
| Base MSRP | \$23,750 | N/A |
| Freight Delivery Charge | \$895 | \$920 |
| Factory Installed Options | \$0 | \$0 |
| Total Dealer Fees | \$80 | \$85 |
| Advertising Fee | \$0 | \$221 |
| CarBargains Fee | N/A | \$250 |
| | | |
| Discount off MSRP* | \$1,232 | N/A |
| Discount off Invoice** | N/A | \$1,000 |
| Customer Rebate | \$0 | \$0 |
| | | |
| TrueCar "TruePrice" vs CarBargains Price | \$23,498 | \$22,539 |
| | | |
| CarBargains Savings Compared to the TrueCar "TruePrice" | | \$959 |
| CarBargains Savings Compared to the total MSRP | | \$2,191 |
| <p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice.</p> | | |