

2019 Toyota Avalon XLE  
 Zip Code: 20015 (3/22/2019)

	<b>TrueCar</b>	<b>CarBargains</b>
Base Invoice	N/A	\$31,996
Base MSRP	\$35,500	N/A
Freight Delivery Charge	\$920	\$930
Factory Installed Options	\$1,526	\$1,198
Total Dealer Fees	\$689	\$300
Advertising Fee	\$0	\$653
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$2,850	N/A
Discount off Invoice**	N/A	\$2,000
Customer Rebate	\$3,000	\$3,000
TrueCar "TruePrice" vs CarBargains Price	\$32,785	\$30,327
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>	<b>\$2,458</b>	
<b>CarBargains Savings Compared to the total MSRP including Customer Rebate</b>	<b>\$8,308</b>	
<p>*TrueCar received pricing from dealers relative to MSRP.  **CarBargains received pricing from dealers relative to Invoice.</p>		