

2019 Toyota RAV4 Hybrid XSE AWD  
 Zip Code: 20832 (4/10/2019)

	<b>TrueCar</b>	<b>CarBargains</b>
Base Invoice	N/A	\$31,680
Base MSRP	\$33,700	N/A
Freight Delivery Charge	\$1,045	\$1,095
Factory Installed Options	\$699	\$415
Total Dealer Fees	\$300	\$300
Advertising Fee	\$0	\$646
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$895	N/A
Discount off Invoice**	N/A	\$300
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$36,639	\$34,086
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>	<b>\$2,553</b>	
<p>*TrueCar received pricing from dealers relative to MSRP.  **CarBargains received pricing from dealers relative to Invoice.</p>		