

2019 Honda Civic Hatchback EX-L CVT
 Zip Code: 22311 (Alexandria, VA)

	TrueCar	CarBargains
Base Invoice	N/A	\$24,377
Base MSRP	\$26,250	N/A
Freight Delivery Charge	\$895	\$920
Factory Installed Options	\$0	\$0
Total Dealer Fees	\$799	\$299
Dealer Accessory*: Wheel Locks	N/A	\$0
Dealer Accessory*: Splash Guards	N/A	\$0
Dealer Accessory*: Color Door Edge Guards	N/A	\$0
Dealer Accessory*: Pin Striping	N/A	\$0
Advertising Fee	\$0	\$109
CarBargains Fee	N/A	\$250
Discount off MSRP**	\$2,529	N/A
Discount off Invoice***	N/A	\$1,900
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$25,415	\$23,946
CarBargains Savings Compared to the TrueCar "TruePrice"	\$1,469	
<p>*CarBargains' bid for this dealership had dealer accessories that the customer got for free, whereas the TrueCar dealer's price did not include dealer accessories. **TrueCar received pricing from dealers relative to MSRP. ***CarBargains received pricing from dealers relative to Invoice.</p>		