

2019 Honda Pilot Touring 8-Passenger AWD  
 Zip Code: 22181 (5/23/2019)

	<b>TrueCar</b>	<b>CarBargains</b>
Base Invoice	N/A	\$40,591
Base MSRP	\$44,420	N/A
Freight Delivery Charge	\$1,045	\$1,045
Factory Installed Options	\$0	\$0
Total Dealer Fees	\$699	\$300
Dealer Accessory*: Protection Package	N/A	\$329
Advertising Fee	\$0	\$0
CarBargains Fee	N/A	\$250
<b>Discounts</b>		
Discount off MSRP**	\$5,990	N/A
Discount off Invoice***	N/A	\$2,499
Customer Rebate	\$0	\$0
<b>Final Comparison</b>		
TrueCar "TruePrice" vs CarBargains Price	\$40,174	\$40,016
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>		<b>\$158</b>
<b>CarBargains Savings Compared to the total MSRP</b>		<b>\$6,148</b>
<p>*The CarBargains bid has a mandatory dealer accessory. The protection package includes wheel locks, splash guards, nitrogen-filled tires, and a cargo tray. The TrueCar price does not include this accessory package.</p> <p>**TrueCar received pricing from dealers relative to MSRP.</p> <p>***CarBargains received pricing from dealers relative to Invoice.</p>		