

2020 Toyota Carolla LE CVT  
 Zip Code: 20833 (5/13/2019)

	<b>TrueCar</b>	<b>CarBargains</b>
Base Invoice	N/A	\$18,472
Base MSRP	\$19,950	N/A
Freight Delivery Charge	\$930	\$930
Factory Installed Options	\$249	\$150
Total Dealer Fees	\$300	\$689
Advertising Fee	\$0	\$377
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$1,427	N/A
Discount off Invoice**	N/A	\$2,500
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$20,002	\$18,368
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>		<b>\$1,634</b>
<b>CarBargains Savings Compared to the Total MSRP</b>		<b>\$3,061</b>
<p>*TrueCar received pricing from dealers relative to MSRP.  **CarBargains received pricing from dealers relative to Invoice.</p>		