

2019 Honda Pilot Touring 7-Passenger AWD
 Zip Code: Bethesda, MD 20814 (6/19/2019)

| | TrueCar | CarBargains Bidders |
|---|----------------|---------------------|
| Base MSRP | \$44,720 | \$44,720 |
| Freight Delivery Charge | \$1,045 | \$1,045 |
| Factory Installed Options | \$0 | \$0 |
| Total Dealer Fees | \$300 | \$799 |
| Dealer Accessory*: Wheel Locks | N/A | \$0 |
| Dealer Accessory*: Splash Guards | N/A | \$0 |
| Dealer Accessory*: Cargo Tray | N/A | \$0 |
| Advertising Fee | \$0 | \$0 |
| CarBargains Fee | N/A | \$250 |
| Discount off MSRP** | \$6,056 | \$7,000 |
| Customer Rebate | \$0 | \$0 |
| TrueCar "TruePrice" vs CarBargains Price | \$40,009 | \$39,814 |
| CarBargains Savings Compared to the TrueCar "TruePrice" | \$195 | |
| CarBargains Savings Compared to the total MSRP | \$6,251 | |
| *CarBargains bid for this dealership has dealer accessories that the customer gets for free whereas the TrueCar dealer's price does not include these dealer accessories. | | |
| **TrueCar and CarBargains received pricing from dealer relative to MSRP. | | |