

2019 Toyota Avalon XSE
 Zip Code: Richmond, CA 94805 (6/6/2019)

	TrueCar	CarBargains
Base Invoice	N/A	\$34,200
Base MSRP	\$38,000	N/A
Freight Delivery Charge	\$920	\$920
Factory Installed Options	\$308	\$174
Total Dealer Fees	\$109	\$85
Advertising Fee	\$0	\$684
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$4,327	N/A
Discount off Invoice**	N/A	\$2,000
Customer Rebate	\$3,000	\$3,000
TrueCar "TruePrice" vs CarBargains Price	\$32,010	\$31,313
CarBargains Savings Compared to the TrueCar "TruePrice"	\$697	
CarBargains Savings Compared to the Total MSRP	\$5,024	
<p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice.</p>		