

2019 Honda Odyssey EX-L Auto
 Zip Code: Alexandria, VA 22314 (7/9/2019)

	TrueCar	CarBargains Bidders
Base MSRP	\$37,610	\$37,610
Freight Delivery Charge	\$975	\$975
Factory Installed Options	\$0	\$0
Total Dealer Fees	\$799	\$799
Dealer Accessory*: Wheel Locks	N/A	\$0
Dealer Accessory*: Splash Guards	N/A	\$0
Dealer Accessory*: Cargo Tray	N/A	\$0
Advertising Fee	\$0	\$0
CarBargains Fee	N/A	\$250
Discount off MSRP**	\$4,753	\$6,500
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$34,631	\$33,134
CarBargains Savings Compared to the TrueCar "TruePrice"	\$1,497	
CarBargains Savings Compared to the total MSRP	\$6,250	
*CarBargains bid for this dealership has dealer accessories that the customer gets for free whereas the TrueCar dealer's price does not include these dealer accessories.		
**TrueCar and CarBargains received pricing from dealer relative to MSRP.		