

2019 Toyota RAV4 Hybrid XSE AWD
 Zip Code: Gaithersburg, MD 20882 (6/25/2019)

	TrueCar	CarBargains
Base Invoice	N/A	\$31,821
Base MSRP	\$33,850	N/A
Freight Delivery Charge	\$1,095	\$1,095
Factory Installed Options	\$644	\$500
Total Dealer Fees	\$300	\$300
Advertising Fee	\$0	\$649
CarBargains Fee	N/A	\$250
Markup from MSRP*	\$601	N/A
Markup from Invoice**	N/A	\$300
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$36,490	\$34,915
CarBargains Savings Compared to the TrueCar "TruePrice"	\$1,575	
<p>*TrueCar received pricing from dealer above the MSRP. **CarBargains received pricing from dealers relative to Invoice.</p>		