

2020 Toyota Corolla Hybrid LE CVT  
 Zip Code: Fairfax, VA 22032 (9/10/2019)

	TrueCar	CarBargains
Base Invoice	N/A	\$21,250
Base MSRP	\$22,950	N/A
Freight Delivery Charge	\$930	\$930
Factory Installed Options	\$249	\$150
Total Dealer Fees	\$899	\$689
Advertising Fee	\$0	\$434
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$1,071	N/A
Discount off Invoice**	N/A	\$2,500
Customer Rebate	\$500	\$500
TrueCar "TruePrice" vs CarBargains Price	\$23,457	\$20,703
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>		<b>\$2,754</b>
<b>CarBargains Savings Compared to the Total MSRP</b>		<b>\$3,825</b>
<p>*TrueCar received pricing from dealers relative to MSRP.  **CarBargains received pricing from dealers relative to Invoice.</p>		