

2019 Mazda CX-5 Grand Touring FWD  
 Zip Code: Swansboro, NC 28584 (10/24/2019)

|   | TrueCar        | CarBargains |
|---|----------------|-------------|
| Base Invoice  | N/A            | \$28,877    |
| Base MSRP   | \$30,045       | N/A         |
| Freight Delivery Charge   | \$1,045        | \$1,045     |
| Factory Installed Options   | \$0            | \$0         |
| Advertising Fee   | \$0            | \$0         |
| CarBargains Fee   | N/A            | \$250       |
|   |                |             |
| Discount off MSRP*  | \$1,168        | N/A         |
| Discount off Invoice**  | N/A            | \$2,500     |
| Customer Rebate   | \$1,000        | \$1,000     |
|   |                |             |
| TrueCar "TruePrice" vs CarBargains Price  | \$28,922       | \$26,672    |
|   |                |             |
| <b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>  | <b>\$2,250</b> |             |
|   |                |             |
| Total Dealer Fees   | \$649          | \$689       |
|   |                |             |
| TrueCar vs CarBargains Total Price  | \$29,571       | \$27,361    |
|   |                |             |
| <b>CarBargains Savings Compared to the total MSRP</b>   | <b>\$4,418</b> |             |
| <p>*TrueCar received pricing from dealers relative to MSRP.<br/> **CarBargains received pricing from dealers relative to Invoice.</p> |                |             |