

2020 Lexus RX 350 FWD
 Zip Code: Tampa, FL 33647 (10/30/2019)

| | TrueCar | CarBargains |
|---|----------|----------------|
| Base Invoice | N/A | \$41,281 |
| Base MSRP | \$44,150 | N/A |
| Freight Delivery Charge | \$1,025 | \$1,025 |
| Factory Installed Options | \$5,705 | \$5,251 |
| Total Dealer Fees | \$799 | \$799 |
| Advertising Fee | \$0 | \$552 |
| CarBargains Fee | N/A | \$250 |
| | | |
| Discount off MSRP* | \$2,450 | N/A |
| Discount off Invoice** | N/A | \$1,500 |
| Customer Rebate | \$0 | \$0 |
| | | |
| TrueCar "TruePrice" vs CarBargains Price | \$49,229 | \$47,658 |
| | | |
| CarBargains Savings Compared to the TrueCar "TruePrice" | | \$1,571 |
| CarBargains Savings Compared to the Total MSRP | | \$4,021 |
| <p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice.</p> | | |