

2020 Lexus RX 450h AWD  
 Zip Code: Oakton, VA 22124 (12/10/2019)

	TrueCar	CarBargains
Base Invoice	N/A	\$43,946
Base MSRP	\$46,750	N/A
Freight Delivery Charge	\$1,025	\$1,025
Factory Installed Options	\$8,735	\$7,797
Advertising Fee	\$0	\$935
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$2,622	N/A
Discount off Invoice**	N/A	\$3,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$53,888	\$50,953
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>	<b>\$2,935</b>	
Total Dealer Fees	\$300	\$300
TrueCar vs CarBargains Total Price	\$54,188	\$51,253
<b>CarBargains Savings Compared to the total MSRP</b>	<b>\$5,557</b>	
<p>*TrueCar received pricing from dealers relative to MSRP.  **CarBargains received pricing from dealers relative to Invoice.</p>		