

2020 Subaru Outback 2.4T Limited XT
 Zip Code: Reston, VA 20194 (1/6/2020)

	TrueCar	CarBargains
Base Invoice	N/A	\$35,221
Base MSRP	\$37,745	N/A
Freight Delivery Charge	\$1,010	\$1,010
Factory Installed Options	\$1,099	\$711
Advertising Fee	\$0	\$0
CarBargains Fee	N/A	\$250
Discount off MSRP*		
	\$3,009	N/A
Discount off Invoice**		
	N/A	\$2,000
Customer Rebate		
	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price		
	\$36,845	\$35,192
CarBargains Savings Compared to the TrueCar "TruePrice"		
		\$1,653
Total Dealer Fees		
	\$799	\$995
TrueCar vs CarBargains Total Price		
	\$37,644	\$36,187
CarBargains Savings Compared to the total MSRP		
		\$4,662
<p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice.</p>		