

2020 Toyota RAV4 Hybrid LE AWD
 Zip Code: Sun City, AZ 85373 (12/4/2019)

	TrueCar	CarBargains
Base Invoice	N/A	\$26,415
Base MSRP	\$28,100	N/A
Freight Delivery Charge	\$1,120	\$1,120
Factory Installed Options	\$858	\$540
Advertising Fee	\$0	\$555
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$700	N/A
Discount off Invoice**	N/A	\$0
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$29,378	\$28,880
CarBargains Savings Compared to the TrueCar "TruePrice"	\$498	
Total Dealer Fees	\$499	\$495
Dealer Accessory***: Tint and Appearance Package	\$299	\$299
TrueCar vs CarBargains Total Price	\$30,176	\$29,674
CarBargains Savings Compared to the total MSRP	\$1,198	
<p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice. ***TrueCar's bid has a dealer accessory so for comparison purposes CarBargains matched the same dealer accessory.</p>		