

2020 Toyota RAV4 XLE AWD
 Zip Code: Danville, CA 94526 (1/23/2020)

	TrueCar	CarBargains
Base Invoice	N/A	\$26,689
Base MSRP	\$28,645	N/A
Freight Delivery Charge	\$1,120	\$1,120
Factory Installed Options	\$1,409	\$1,199
Advertising Fee	\$0	\$534
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$1,451	N/A
Discount off Invoice**	N/A	\$1,500
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$29,723	\$28,292
CarBargains Savings Compared to the TrueCar "TruePrice"	\$1,431	
Total Dealer Fees	\$85	\$85
TrueCar vs CarBargains Total Price	\$29,808	\$28,377
CarBargains Savings Compared to the total MSRP	\$2,882	
<p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice.</p>		