

2020 Toyota Highlander XLE AWD
 Zip Code: Herndon, VA 20171 (3/2/2020)

	TrueCar	CarBargains
Base Invoice	N/A	\$37,616
Base MSRP	\$41,200	N/A
Freight Delivery Charge	\$1,120	\$1,120
Factory Installed Options	\$1,003	\$742
Advertising Fee	\$0	\$767
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$3,747	N/A
Discount off Invoice**	N/A	\$2,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$39,576	\$38,495
CarBargains Savings Compared to the TrueCar "TruePrice"	\$1,081	
Total Dealer Fees	\$899	\$799
TrueCar vs CarBargains Total Price	\$40,475	\$39,294
CarBargains Savings Compared to the total MSRP	\$4,828	
<p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice.</p>		