

2020 Toyota RAV4 Hybrid Limited AWD
 Zip Code: McLean, VA 22101 (3/2/2020)

	TrueCar	CarBargains
Base Invoice	N/A	\$34,432
Base MSRP	\$36,630	N/A
Freight Delivery Charge	\$1,120	\$1,120
Factory Installed Options	\$409	\$250
Advertising Fee	\$0	\$702
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$2,249	N/A
Discount off Invoice**	N/A	\$1,800
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$35,910	\$34,954
CarBargains Savings Compared to the TrueCar "TruePrice"	\$956	
Total Dealer Fees	\$799	\$300
TrueCar vs CarBargains Total Price	\$36,709	\$35,254
CarBargains Savings Compared to the total MSRP	\$3,205	
<p style="text-align: center;">*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice.</p>		