

2020 Toyota RAV4 Hybrid XLE AWD
 Zip Code: Seattle, WA 98119 (2/20/2020)

	TrueCar	CarBargains
Base Invoice	N/A	\$27,632
Base MSRP	\$29,395	N/A
Freight Delivery Charge	\$1,120	\$1,120
Factory Installed Options	\$1,534	\$1,291
Advertising Fee	\$0	\$641
CarBargains Fee	\$0	\$250
Discount off MSRP*	\$500	N/A
Discount off Invoice**	N/A	\$1,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$31,549	\$29,934
CarBargains Savings Compared to the TrueCar "TruePrice"	\$1,615	
Total Dealer Fees	\$150	\$150
Dealer Accessory***: Security Etch	\$199	\$199
Dealer Accessory***: Repel Foam Pre-Delivery Protectant	\$100	\$100
Dealer Accessory****: Pulse Braking	N/A	\$399
TrueCar vs CarBargains Total Price	\$31,998	\$30,782
CarBargains Savings Compared to the total MSRP	\$2,115	
<p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice. ***TrueCar's bid has a dealer accessory so for comparison purposes CarBargains matched the same dealer accessory. ****CarBargains bid for this dealership has a dealer accessory that the customer must pay for whereas the TrueCar dealer's price does not include this dealer accessory.</p>		