

2020 Toyota RAV4 Hybrid XLE AWD  
 Zip Code: Roselle, IL 60172 (3/2/2020)

	TrueCar	CarBargains
Base Invoice	N/A	\$27,866
Base MSRP	\$29,645	N/A
Freight Delivery Charge	\$1,120	\$1,120
Factory Installed Options	\$853	\$540
Advertising Fee	\$0	\$557
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$1,992	N/A
Discount off Invoice**	N/A	\$1,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$29,626	\$29,333
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>	<b>\$293</b>	
Total Dealer Fees	\$300	\$300
TrueCar vs CarBargains Total Price	\$29,926	\$29,633
<b>CarBargains Savings Compared to the total MSRP</b>	<b>\$2,285</b>	
<p style="text-align: center;">*TrueCar received pricing from dealers relative to MSRP.  **CarBargains received pricing from dealers relative to Invoice.</p>		