

2021 Lexus ES 300h Luxury FWD
 Zip Code: West Chester, PA 19380 (03/22/2021)

	TrueCar	CarBargains
Base Invoice	N/A	\$44,042
Base MSRP	\$47,110	N/A
Freight Delivery Charge	\$1,025	\$1,025
Factory Installed Options	\$4,365	\$4,027
Advertising Fee	\$0	\$707
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$2,145	N/A
Discount off Invoice**	N/A	\$3,500
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$50,355	\$46,551
CarBargains Savings Compared to the TrueCar "TruePrice"	\$3,804	
Total Dealer Fees	\$558	\$563
TrueCar vs CarBargains Total Price	\$50,913	\$47,114
CarBargains Savings Compared to the total MSRP	\$5,949	
<p>*TrueCar received pricing from dealers relative to MSRP. **CarBargains received pricing from dealers relative to Invoice.</p>		