

2022 Honda Odyssey EX-L  
 Zip Code: Laurel, MD 20723 (5/7/2021)

	TrueCar	CarBargains
Base Invoice	N/A	\$36,129
Base MSRP	\$38,760	N/A
Freight Delivery Charge	\$1,175	\$1,175
Factory Installed Options	\$395	\$395
Advertising Fee	\$0	\$0
CarBargains Fee	\$0	\$250
Discount off MSRP*	\$1,976	N/A
Discount off Invoice**	N/A	\$2,000
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$38,354	\$35,949
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>	<b>\$2,405</b>	
Total Dealer Fees	\$500	\$899
TrueCar vs CarBargains Total Price	\$38,854	\$36,848
<b>CarBargains Savings Compared to the total MSRP</b>	<b>\$4,381</b>	
<p>*TrueCar received pricing from dealers relative to MSRP.  **CarBargains received pricing from dealers relative to Invoice.</p>		