

2021 Toyota Venza XLE AWD  
 Zip Code: San Rafael, CA 94915 (5/19/2021)

	TrueCar	CarBargains
Base Invoice	N/A	\$33,840
Base MSRP	\$36,000	N/A
Freight Delivery Charge	\$1,175	\$1,175
Factory Installed Options	\$2,744	\$2,499
Advertising Fee	\$0	\$677
CarBargains Fee	N/A	\$250
Discount off MSRP*	\$0	N/A
Discount off Invoice**	N/A	\$0
Customer Rebate	\$1,750	\$1,750
TrueCar "TruePrice" vs CarBargains Price	\$38,169	\$36,691
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>	<b>\$1,478</b>	
Total Dealer Fees	\$85	\$85
TrueCar vs CarBargains Total Price	\$38,254	\$36,776
<b>CarBargains Savings Compared to the total MSRP</b>	<b>\$3,228</b>	
<p>*TrueCar received pricing from dealers relative to MSRP.  **CarBargains received pricing from dealers relative to Invoice.</p>		